

**Section 1: Costs**

<b>Hospital Name</b>		Salem Hospital			
<b>Hospital System</b>		Salem Health			
<b>Reporting Period</b>		10/1/2014 - 9/30/2015			
<b>Contact Information</b>		Name of Person Completing This Form: Beatrix Schaefer		Title: Reimbursement Analyst	
		Phone Number: [REDACTED] 9		Email: [REDACTED]	
		Reviewed By: Reid Sund		Title: Controller	
Please indicate what type of cost accounting system is being used for this reporting. (Check all that apply and explain.)		<b>Cost accounting system</b>	<b>Cost to Charge Ratio</b>	<b>Other (explain)</b>	
		x	x		
<b>Community Benefit Categories</b>		<b>Column A</b>	<b>Column B</b>	<b>Column C</b>	<b>Column D</b>
<b>Row</b>	<b>Charity Care and Public Programs</b>	<b>Patient Visits</b>	<b>Total community benefit expense</b>	<b>Direct offsetting revenue</b>	<b>Net community benefit expense (B-C)</b>
1	Charity care at cost	33,470	\$8,902,565	\$0	\$8,902,565
	Unreimbursed costs of public programs:				
2	Medicaid/Managed Medicaid Plans	150,034	\$153,711,944	\$114,683,675	\$39,028,269
3	Medicare/Managed Medicare Plans	171,539	\$267,892,586	\$228,984,574	\$38,908,012
4	Other public programs	5,195	\$9,231,740	\$7,110,665	\$2,121,075
5	Charity Care and Public Programs Total (sum of lines 1 through 4)	360,238	\$439,738,835	\$350,778,914	\$88,959,921
6	What percentage of Charity Care dollars granted represented a discount of 100% of charges?	9.8%			
	<b>Other Benefits</b>	<b>Encounters</b>	<b>Total community benefit expense</b>	<b>Direct offsetting revenue</b>	<b>Net community benefit expense (B-C)</b>
7	Community health improvement services	160,090	\$3,133,987	\$64,058	\$3,069,929
8	Research	n/a	\$219,119	\$0	\$219,119
9	Health professions education	n/a	\$1,597,096	\$0	\$1,597,096
10	Subsidized health services	n/a	\$16,943,880	\$11,182,190	\$5,761,690
11	Cash and in-kind contributions to other community groups	n/a	\$496,581	\$30	\$496,551
12	Community building activities	n/a	\$1,306,581	\$0	\$1,306,581
13	Community benefit operations	n/a	\$205,681	\$0	\$205,681
14	Other Benefits Totals (sum of lines 7 through 13)	160,090	\$23,902,925	\$11,246,278	\$12,656,647
15	Community Benefits Totals (line 5 plus line 14)	520,328	\$463,641,760	\$362,025,192	\$101,616,568